

# NETWORK

The Virtual Network for Professional Services



## PARTNER PROGRAM

## What is the Partner Program?

The Network Q Partner Program enables professionals to transform their hard-earned goodwill (clients) into secure passive income.

Our platform will provide 100% of services to your clientelle and return you a guaranteed 20% of collected fees in perpetuity. Practitioners may now stop strategising cheap, outsourced labour. Transform your practice into 100% passive income and grow.

Furthermore, this income stream doubles as an invaluable, tradeable and marketable asset for which the platform will guarantee a buyer should you choose to sell some or all of your goodwill asset.

**20%**

**Return on Invoices**

**100%**

**Passive**

**100%**

**Buyer Guaranteed**

Your business will also benefit with access to platform resources allowing you to operate and scale without the need for physical offices or staff. Enjoy our 'work from anywhere' technology should you choose.

Additionally you may continue to earn on top of the 20% passive income by contributing your personal effort to the client work via our ProQ Program.

## Who is the Partner Program for?

Anyone who is a Registered Tax Agent or Auditor\* automatically qualifies for the Partner Program, no matter what stage of career.

**Current Tax Agents/Auditor** looking at:

Growing their business  
Starting a business  
Expanding service offerings  
Attracting higher calibre clients

Reducing administrative burden  
Increasing active/passive income  
Retirement planning



## Benefits for the Partner

### Scalability

Unleash your potential to build a massive client base. Instantly scale your business and your professional skills, receive 100%\* profit with zero headache.

### Resources

Access to a wealth of knowledge and experienced professionals from the platform to service your client base.

### Cost

Currently there are no costs to join, however this is subject to change in the future\*.

### Flexibility

Utilise the platform as much as you want and at your own pace. The Partner Program is designed to be non-disruptive to your day-to-day operations. You also have the option to service the clients and earn on top of your 20% trailing fee.

## Opportunities for the Partner

### Selective Client Integration

Utilitise the platform for select clients:

- Overflow clients
- Clients requiring services beyond your scope
- Problematic clients

### Complete Merger

Merge your Practice:

- The platform takes over all office and staff obligations\*
- Receive 20% of all collected client fees in perpetuity
- Most flexible
- Plug-in, plug-out arrangement
- Option to sell your income stream in the future (see below)

### Acquisition

Acquisition of your business:

- As per the traditional approach, the platform will perform due diligence on your business to assess suitability and valuation.

Note: Practices that have been completely merged are preferred.



## Examples

### **Merge**

Partner A joins the Partner Program and integrates Client 1 into the Network Q platform.

Client 1 fees for the first year total to \$10,000.

Partner A receives 20% for this first year.

The needs of Client 1 grow the next year and as a result, total fees for the second year grow to \$15,000.

Partner A receives \$3,000 for the second year.

### **Service**

Additionally during this second year, Partner A becomes a Pro Q Member enabling him to service this same client via the HQ Client platform.

Partner A earns say \$1200 for these services, totaling his second year earnings to \$4,200 for Client A.

### **Sell**

Partner A is approached by Partner B at the end of this second year and Partner B makes an offer to purchase the trailing fee at a multiple of 4 times, making the sale price of \$12,000.

The offer is accepted, and now Partner B will receive the on-going fees for this client.

\*Contact us for more information at [thenetworkq.com](https://thenetworkq.com)

# NETWORK

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