

NETWORK

The Virtual Network for Professional Services



REFERRAL PROGRAM



What is the Referral Program?

The Network Q Referral Program provides VNE Certification enabling anyone to refer clients to the Virtual Network and benefit from a trailing fee.

VNE Certified Referrers can choose either a one-off fee (15% of collect client fees for first 12 months), or earn 5% of collected clients fees in perpetuity.

How does it work?

Join Network Q Membership (FREE)

Information Sessions

Join Referral Program

System Orientation

Agreements

Network Q Events



Who is the Referral Program for?

Anyone who wants to refer clients to the Network Q can join the program, no matter your background.

Some examples of referrals:

- Referring friends or family
- Offering professional services to your own business or clients
- Starting a business with the Network Q providing some or all of the professional services
- Market making (see 'Benefits')

Benefits

Market Making

You can earn by referring casually or build an income stream which doubles as an invaluable, tradeable and marketable asset from the accumulated trailing fees.

Resources

Access to a wealth of knowledge and experienced professionals from the Network to service as many clients as you can refer.

Cost

Currently there are no costs to join, however this is subject to change in the future*.

Flexibility

Utilise Network Q as much as you want and at your own pace. The Referral Program is designed with flexibility at its core.



Example 1

Jane uses Network Q for her personal tax services and wants to refer her friend John. She signs up to Network Q and refers him via the referral form on the portal.

She chooses the 15% option as her referral fee.

John has his taxation services completed by Network Q and these services total \$1000 in the first year.

Jane earns a once-off \$150 fee.

Example 2

Kevin runs a successful business where he sees lots of opportunities to refer clients to Network Q.

Being the entrepreneur that he is, he can see that referring these clients through the Referral Program will help him build a solid passive income source in the form of the trailing fees. Additionally, this passive income stream in itself is an asset that he can sell at a later stage.

After joining Network Q, he refers 10 clients over the first year. He chooses the 5% on-going fee for all these clients.

At the end of this first year, these 10 clients have used Network Q with all their services totalling \$25,000.

Kevin receives \$1,250 fees for this first year.

At the end of the second year these same clients required more services and thus total fees grew to \$40,000.

Kevin will receive \$2,000 for this second year for referring these 10 clients.

This arrangement will continue indefinitely as well as any other clients that Kevin refers.

The Referral Program is a solid source of passive income for him without any costs or headaches.

Example 3

Kevin (example 2) has now been steadily referring clients to Network Q for several years and, choosing the 5% trailing fee for all these referrals, he has accumulated an annual **passive** income of \$30,000. He recently received an offer to purchase this passive income asset for a multiple of 4, making the sale price \$120,000.

Kevin accepts the offer, now the purchaser will receive the \$30,000 annually.

*Contact us for more information at thenetworkq.com

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www.thenetworkq.com

