

# NETWORK

The Virtual Network for Professional Services



## PARTNER PROGRAM



## What is the Partner Program?

Network Q is the World's first Virtual Network Platform for Professionals and Professional Businesses.

The Network Q Partner Program provides VNE Certification for Professionals and Professional Businesses enabling you to plug in any or all of your clients into the Virtual Network and earn 25% of collected fees in perpetuity.

Additionally, your business gaining access to the Virtual Network resources allows you to operate and scale without the need for physical offices or staff.

## How does it work?

### Join Network Q Membership (FREE)

Information Sessions

### Join Partner Program

System Orientation

Agreements

Client On-Boarding



## Who is the Partner Program for?

Anyone who is a Registered Tax Agent or Auditor\* automatically qualifies for the Partner Program, no matter what stage of career.

**Current Tax Agents/Auditor** looking at:

- Growing their business
- Starting a business
- Expanding service offerings
- Attracting higher calibre clients
- Reducing administrative burden
- Increasing active/passive income
- Retirement planning

## Benefits

### Scaleability

Unleash your potential to build a massive client base. Instantly scale your business and your professional skills, receive 100%\* profit with zero headache.

### Resources

Access to a wealth of knowledge and experienced professionals from the Network to service your client base.

### Cost

Currently there are no costs to join, however this is subject to change in the future\*.

### Flexibility

Utilise Network Q as much as you want and at your own pace. The Partner Program is designed to be non-disruptive to your day-to-day operations. You also have the option to service the clients and earn on top of your 25% trailing fee.

## Referral

Utilitise Network Q for select clients:

Overflow clients

Clients requiring services beyond your scope

Problematic clients

## Merger

Merge with Network Q:

Network Q takes over all office and staff obligations

Receive 25% of all collected client fees in perpetuity

Most flexible

Plug-in, plug-out arrangement

Option to sell your income stream in the future (see below)

## Acquisition

Network Q acquisition of your business:

As per the traditional approach, Network Q will perform due diligence on your business to assess suitability and valuation.

Note: Practices that have been fully VN Transformed are preferred.

## Example

### Refer

Partner A joins the Partner Program and refers Client 1 via their referral form on the Network Q platform.

Client 1 fees for the first year total to \$10,000.

Partner A receives \$2,500 for this first year.

The needs of Client 1 grow the next year and as a result, total fees for the second year grow to \$15,000.

Partner A receives \$3,750 for the second year.

### Service

Additionally during this second year, Partner A becomes a Pro Q Member enabling him to service this same client via Network Q.

Partner A earns \$1200 for these services, totaling his second year earnings to \$4,950 for Client A.

### Sell

Partner A is approached by Partner B at the end of this second year and Partner B makes an offer to purchase the trailing fee at a multiple of 4, making the sale price of \$15,000.

The offer is accepted, and now Partner B will receive the on-going fees for this client.

\*Contact us for more information at [thenetworkq.com](https://thenetworkq.com)

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[www.thenetworkq.com](http://www.thenetworkq.com)

